



YOUR INCOME PLAN

DEMARLE AT HOME INCOME PLAN

"QUICK GLANCE" CHART #1

(From Representative to Manager)

TITLE →	REPRESENTATIVE	EXECUTIVE	SR. EXECUTIVE	MANAGER
To Qualify ★	<ol style="list-style-type: none"> 1 Sign Application/ Agreement 2 Purchase Business Kit 	<ol style="list-style-type: none"> 1 600 Group Flexipoints (GFP) ★ Down to first active Sr. Mgr. or higher — 400 GFP must be personal 2 400 Personal Flexipoints (PFP) ★ 200 in current mo. 	<ol style="list-style-type: none"> 1 1200 Group Flexipoints (GFP) ★ Accumulated since your start — 400 GFP must be personal 2 400 Personal Flexipoints (PFP) ★ 200 in current mo. 	<ol style="list-style-type: none"> 1 2400 Group Flexipoints (GFP) ★ Accumulated since your start — 400 GFP must be personal 2 400 Personal Flexipoints (PFP) ★ 200 in current mo. 3 2 Personally Sponsored ACTIVE Execs. (or higher within current month)
Reward Discount Rates	20%	25%	27%	29%
Overrides NOTE: Overrides are paid only on those you personally sponsored and their groups!		<ol style="list-style-type: none"> 1 5% — On Personal Group volume of everyone you personally sponsored. 	<ol style="list-style-type: none"> 1 7% — On Personal Group volume of everyone you personally sponsored. 2 2% — On Personal Group volume of every Executive you personally sponsored. 	<ol style="list-style-type: none"> 1 9% — On Personal Group volume of everyone you personally sponsored. 2 4% — On Personal Group volume of every Executive you personally sponsored. 3 2% — On Personal Group volume of every Senior Executive you personally sponsored.

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"QUICK GLANCE" CHART #2

(From Senior Manager to Gold Chef)

TITLE →	SENIOR MANAGER (1-MO. PLAN)	SENIOR MANAGER (2-MO. PLAN)	BRONZE CHEF	SILVER CHEF	GOLD CHEF
To Qualify ★	<ul style="list-style-type: none"> ① 3600 Group Flexipoints (GFP) ② 400 Personal Flexipoints (PFP) ③ 4 Personally Sponsored ACTIVE Execs. in current month 	<ul style="list-style-type: none"> ① 2400 Group Flexipoints (GFP) ★ Each consecutive month ② Personal Flexipoints (PFP) ★ 200 in month 1 ★ 400 in month 2 ③ 4 Personally Sponsored ACTIVE Execs. in month 2 	<ul style="list-style-type: none"> ① 3600 Group Flexipoints (GFP) ② 400 Personal Flexipoints (PFP) ③ 1 ACTIVE Sr. Mgr. ★ Direct 	<ul style="list-style-type: none"> ① 3600 Group Flexipoints (GFP) ② 400 Personal Flexipoints (PFP) ③ 4 ACTIVE Sr. Mgrs. ★ 2 Direct ★ 2 Indirect 	<ul style="list-style-type: none"> ① 3600 Group Flexipoints (GFP) ② 400 Personal Flexipoints (PFP) ③ 6 ACTIVE Sr. Mgrs. ★ 4 Direct ★ 2 Indirect
Reward Discount Rates	31%	31%	31%	31%	31%
Overrides NOTE: Overrides are paid only on those you personally sponsored and their groups!	<ul style="list-style-type: none"> ① 11% — Personal Group volume of every Representative you personally sponsored up to the Executive level. ② 6% — Personal Group volume of every Executive you personally sponsored. ③ 4% — Personal Group volume of every Sr. Executive you personally sponsored. ④ 2% — Personal Group volume of every Manager you personally sponsored. 				

BREAKAWAY BONUSES

1st Level			4%	4%	4%
2nd Level				2%	2%
3rd Level					2%

*In order to receive a Chef Bonus on your breakaway groups, the personally sponsored Sr. Manager of the breakaway MUST BE ACTIVE within the current month.



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CHEF LEVEL "QUICK GLANCE" BONUS CHART

BREAKAWAY BONUSES	BRONZE CHEF	SILVER CHEF	GOLD CHEF
1st Level	4%	4%	4%
2nd Level		2%	2%
3rd Level			2%
TO BE PAID AT RANK LEVEL II			
1st and 2nd Month After Qualification	<ul style="list-style-type: none"> ❶ 400 Personal Flexipoints (PFP) ❷ Any amount of Group Flexipoints (GFP) during 2 rebuilding months 	<ul style="list-style-type: none"> ❶ 400 Personal Flexipoints (PFP) ❷ Any amount of Group Flexipoints (GFP) during 2 rebuilding months 	<ul style="list-style-type: none"> ❶ 400 Personal Flexipoints (PFP) ❷ Any amount of Group Flexipoints (GFP) during 2 rebuilding months
3rd Month After Qualification	<ul style="list-style-type: none"> ❶ 400 Personal Flexipoints (PFP) ❷ 6000 Group Flexipoints (GFP) ★ Accumulated months 1-3 	<ul style="list-style-type: none"> ❶ 400 Personal Flexipoints (PFP) ❷ 6000 Group Flexipoints (GFP) ★ Accumulated months 1-3 	<ul style="list-style-type: none"> ❶ 400 Personal Flexipoints (PFP) ❷ 6000 Group Flexipoints (GFP) ★ Accumulated months 1-3
TO REMAIN QUALIFIED & PAID ON BREAKAWAYS	<ul style="list-style-type: none"> ❶ 400 Personal Flexipoints (PFP) ❷ 2400 Group Flexipoints (GFP) ❸ 1 ACTIVE Sr. Mgr. ★ Direct 	<ul style="list-style-type: none"> ❶ 400 Personal Flexipoints (PFP) ❷ 2400 Group Flexipoints (GFP) ❸ 4 ACTIVE Sr. Mgrs. ★ 4 Direct ★ 2 Indirect 	<ul style="list-style-type: none"> ❶ 400 Personal Flexipoints (PFP) ❷ 2400 Group Flexipoints (GFP) ❸ 6 ACTIVE Sr. Mgrs. ★ 4 Direct ★ 2 Indirect